Our OTT experts at Gamut use proprietary data to build brand campaigns that redefine smart video strategy.



## OTT OVER-THE-TOP, A TERM USED FOR DELIVERY OF FILM AND TV CONTENT VIA THE INTERNET CPO COST PER ORDER PMP PRIVATE MARKET PLACE CPS COST PER SALE DID DEAL ID CPCV COST PER COMPLETED VIEW DFP DOUBLECLICK FOR PUBLISHERS DFA DOUBLECLICK FOR ADVERTISERS CRM CUSTOMER RELATIONSHIP MANAGEMENT DCM DOUBLECLICK CAMPAIGN MANAGER CTR CLICK THROUGH RATE **DMA** DESIGNATED MARKET AREA **CTV** CONNECTED TV DMP DATA MANAGEMENT PLATFORM MRC MOBILE RATINGS CERTIFICATE DIRECT RESPONSE DAR DIGITAL AUDIENCE RATING DR DEMAND SIDE PLATFORM DSP ABOVE THE FOLD ATF BEHAVIORAL TARGETING **eCPM** EFFECTIVE COST PER THOUSAND IMPRESSIONS RT **BTF BELOW THE FOLD** FEP FULL EPISODE PLAYER CPA COST PER ACQUISITION **GRP** GROSS RATING POINT CPC COST PER CLICK **HTML HYPER-TEXT MARKUP LANGUAGE** CPD COST PER DOWNLOAD 10 INSERTION ORDER IP INTERNET PROTOCOL CPE COST PER ENGAGEMENT

MEDIA CHEAT SHEET

CPM COST PER THOUSAND IMPRESSIONS

**KPI KEY PERFORMANCE INDICATOR** LDA LEGAL DRINKING AGE MMM MIXED MEDIA MODELING MRAID MOBILE RICH MEDIA AD INTERFACE DEFINITION MSA MASTER SERVICES AGREEMENT **OBA** ONLINE BEHAVIOR ADVERTISING OOH OUT OF HOME **OPA** ONLINE PUBLISHER ASSOCIATION **PII** PERSONALLY IDENTIFIABLE INFORMATION **POI PLACES OF INTEREST** POP POINT OF PURCHASE **RFI** REQUEST FOR INFORMATION **RFP** REQUEST FOR PROPOSAL ROAS RETURN ON AD SPEND ROI RETURN ON INVESTMENT RON RUN OF NETWORK SITES OR APPS **RSS** REALLY SIMPLE SYNDICATION **RTB REAL TIME BIDDING** SOV SHARE OF VOICE SSP SUPPLY SIDE PLATFORM **T&C** TERMS AND CONDITIONS TRP TARGET RATING POINT UGC USER GENERATED CONTENT VAST VIDEO AD SERVING TEMPLATE VCR VIDEO COMPLETION RATE VMAP VIDEO MULTIPLE AD PLAYLIST VOD VIDEO ON DEMAND

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VPAID VIDEO PLAYER AD INTERFACE DEFINITION

WIRELESS APPLICATION PROTOCOL

WAP

WWW WORLD WIDE WEB